

MARKET STATS - ACTIVE AND SOLD - 1/31/12

Statistical Information compiled from NWMLS - (12/30/2011 Statistics in Parenthesis)

CURRENT ACTIVE LISTINGS (85) 84 TOTAL ACTIVE LISTINGS):

IN TOWN (UNDER 40,000 SQ. FT.) - STICK BUILT ONLY

Under \$200,000	\$200,001 - \$250,000	\$250,001 - \$300,000	\$300,001 - \$350,000	\$350,001 - \$400,000	Over \$400,000
(53) 63	(18) 18	(2) 1	(1) 1	(0) 0	(1) 1
3 under \$100K					
10 \$100K - \$150K	9 200K - \$225K				
50 \$150K - \$200K	9 225K - \$250K				
(3 in Kittitas)					



CURRENT PENDING LISTINGS - Includes Pending, Pending Inspection and Contingent (32) 24 Total:

IN TOWN (UNDER 40,000 SQ. FT.) - STICK BUILT ONLY

Under \$200,000	\$200,001 - \$250,000	\$250,001 - \$300,000	\$300,001 - \$350,000	\$350,001 - \$400,000	Over \$400,000
(27) 17	(5) 2	(0) 1	(0) 0	(0) 0	(0) 0
4 Pending Insp.	2 Pending	1 Pending Insp			
13 Pending					
4 Pending Short Sale					

CURRENT SOLDS - Last Six Months (83) 78 Total Solds

IN TOWN (UNDER 40,000 SQ. FT.) - STICK BUILT ONLY

Under \$200,000	\$200,001 - \$250,000	\$250,001 - \$300,000	\$300,001 - \$350,000	\$350,001 - \$400,000	Over \$400,000
(65) 61	(13) 12	(5) 5	(1) 0	(0) 0	(0) 0
9 Under \$100k					
17 \$100K - \$150k					
35 \$150 - \$200k					
(7 in Kittitas)					

**CURRENT ACTIVE LISTINGS (69) 60 TOTAL ACTIVE LISTINGS::
IN COUNTRY (OVER 40,000 SQ. FT.) - STICK BUILT ONLY**

Under \$200,000	\$200,001 - \$250,000	\$250,001 - \$300,000	\$300,001 - \$350,000	\$350,001 - \$400,000	Over \$400,000
(9) 5	(6) 6	(14) 14	(8) 10	(14) 12	(16) 13
					2 400k - \$450k
					5 450k - \$500k
					6 500k - 1m

KELLEY REALTY inc.

**CURRENT PENDING LISTINGS -Includes Pending, Pending Inspection and Contingent (5) 4 Total:
IN COUNTRY (OVER 40,000 SQ. FT.) - STICK BUILT ONLY**

Under \$200,000	\$200,001 - \$250,000	\$250,001 - \$300,000	\$300,001 - \$350,000	\$350,001 - \$400,000	Over \$400,000
(0) 1	(2) 1	(1) 1	(1) 1	(0) 0	(0) 0
1 Pending	1 Pending	1 Contingent	1 Pending		

**CURRENT SOLDS - Last Six Months (41) 37 Total Solds:
IN COUNTRY (OVER 40,000 SQ. FT.) - STICK BUILT ONLY**

Under \$200,000	\$200,001 - \$250,000	\$250,001 - \$300,000	\$300,001 - \$350,000	\$350,001 - \$400,000	Over \$400,000*
(5) 4	(11) 11	(8) 5	(7) 5	(4) 4	(4) 3
					2 \$400K-\$500K
					1 \$500K +

*One Sale \$850,000 in October 2011, nothing else over \$625,000.00 in over 28 months.

*One Sale \$850,000 in October 2011, nothing else over \$575,000.00 in over 14 months.

CURRENT ACTIVE , PENDING, OR SOLD CONDOMINIUM (4 ACTIVE TOTAL CONDOMINIUMS)

4 Active
\$129,000 - \$279,950

Contingent

0 Pending Insp

3 Solds - Last 6 months
\$126,000 - \$292,950

No Canyon River Ranch fractional Actives or Solds taken into consideration



CURRENT ACTIVE , PENDING, SOLD MANUFACTURED HOMES IN PARK OR ON OWN LAND (23 TOTAL)

23 Active
20* Under \$200K
2 \$200K - \$250K
0 \$250K - \$300K
1 \$300K+
***10 in park**

1 Pending All Types
\$239,000

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12 Solds last 6 months
\$12,000 - \$178,000
3 in park

CURRENT ACTIVE , PENDING, OR SOLD FARM/RANCH (9 ACTIVE TOTAL FARM/RANCH)

9 Active

0 Pending All Types

4 Sold in NWMLS last 6 mo.
Few sold FSBO

CURRENT ACTIVE , PENDING, OR SOLD MULTI-FAMILY (13 TOTAL MULTI-FAMILY)

15 Active
\$196,000-\$378,000

0 Pending All Types

0 Solds - last six months

CURRENT ACTIVE, PENDING, SOLD LOTS AND ACREAGES - (201) 200 total Active Listings*

(Numbers from 12/30/11 in parenthesis)

LOT/ACREAGE SIZE	ACTIVE	PENDING ALL TYPES	SOLD LAST 6 MO.	LOTS AND ACREAGE BY PRICE BREAKDOWN	
				Price	No.
Lots in town up to 40,000 sq. ft.	(17) 15 \$34,950 - \$120,000	(1) 1 \$44,900	(1) 1 \$70,000		
1 - 3 acres	(33) 38 \$40k- \$155k	(0) 0	(2) 1 \$85,000	Under \$50,000	(41) 40
3.01 - 5 acres	(49) 46 \$28,000 - \$299,000	(3) 1 \$84,950	(2) 3 \$19k - \$60k	\$50,000 - \$75,000	(18) 18
				\$75,000 - \$100,000	(48) 47
5.01 - 10 acres	(39) 40 \$15,000 - \$500,000	(2) 0	(2) 3 \$101k-\$170k	\$100,000 - \$150,000	(41) 42
				\$150,000 - \$175,000	(9) 11
10.01 - 15 acres	(11) 10 \$98,900 - \$199,500	(0) 0	(0) 0	\$175,000 - \$200,000	(21) 19
				\$200,000 - \$250,000	(10) 9
15.01 - 20 acres	(13) 12 \$49,950 - \$641,000	(1) 2 \$89,000	(1) 1 \$65,000	\$250,000 - \$300,000	(3) 5
				\$300,000 - \$400,000	(1) 0
20.01 - 30 acres	(19) 18 \$19,950 - \$599,000	(0) 0	(4) 4 \$49,000 - \$175,000	\$400,000+	(9) 9
30.01 - 50 acres	(11) 10 \$48,000 - \$299,000	(0) 0	(1) 0**		
50+ acres	(9) 11 \$169,000 - \$1.6m	(2) 1 \$299,000	(1) \$365,000		

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*Commercial/Development & lots in the Canyon not included

** Large acreage sales in hay production reported on Farm/Ranch Sales